SMART PROJECTS, GUARANTEED SUCCESS The Oracle NetSuite SuiteProjects Pro and TrueProject Advantage



CHALLENGES IN THE PROFESSIONAL SERVICES

THE HIDDEN COSTS OF INEFFICIENT PROJECT MANAGEMENT

Projects always kick off with the best intentions, fueled by meticulous planning and high hopes. But all too often, they quickly encounter the same common challenges that have plagued the industry for years—unforeseen delays, budget overruns, and scope creep.

THE RESULT? Wasted resources, frustrated teams, and dissatisfied clients. Traditional PSA solutions can only do so much; they manage the chaos but can't predict or prevent it.

companies complete all the projects they start



of PS leaders have more than 70% of their projects meeting those goals, and for more than a fifth of PS leaders, the majority of their projects fail.

\$122 M for every \$1B spent on projects in the US

THE SMARTER APPROACH TO PROJECT MANAGEMENT
NOT JUST A CHOICE, BUT A NECESSITY

Imagine a solution that not only tracks your project's progress but also anticipates potential roadblocks and suggests corrective actions before issues escalate. This is the future of professional services where **DATA-DRIVEN DECISIONS** replace guesswork, and **PREDICTIVE ANALYTICS** ensures projects stay on track.

FORESIGHT PREVENTS
FAILURE: PREDICT
ISSUES, ENSURE
PROJECT SUCCESS,
STAY AHEAD.

NETSUITE SUITEPROJECTS PRO MEETS TRUEPROJECT THE ULTIMATE ALLIANCE

Introducing NetSuite SuiteProjects Pro and TrueProject—a partnership that redefines what's possible in professional services automation.

NetSuite SuiteProjects Pro offers a comprehensive cloud-based suite that supports the entire project lifecycle, from resource management to billing. Complementing this is TrueProject's KPI-based predictive project management SaaS solution that improves project health and performance. By delivering automated project oversight and governance, TrueProject uses advanced warning, predictive intelligence, and AI to identify potential project issues before they become critical, ensuring your projects stay on track and within budget.

Together, they provide a 360-degree view of your project landscape, ensuring that every resource is optimized, every task is on track, and every potential issue is addressed before it becomes a problem. This powerful combination doesn't just automate processes; it empowers your team to achieve more with less.

WHAT'S THE INTEGRATED OFFERING?

MILESTONES MET, BUDGETS KEPT: SEAMLESS PROJECT MANAGEMENT

NetSuite SuiteProjects Pro provides:

Extensive Resource Management

Efficiently manage resources across projects, ensuring the right talent is assigned to the right tasks to boost productivity.

Precision-Driven Financial Oversight

SuiteProjects Pro gives you real-time financial control—align budgets, track profitability, and automate billing effortlessly.

Anywhere Productivity

Stay in control anywhere with SuiteProjects Pro. Track progress, submit expenses, and approve tasks—all from your mobile.

TrueProject provides:

Sentiment-Driven Intelligence

With sentiment-driven intelligence, TrueProject combines human insights with system data, delivering a comprehensive view of project health.

Predictive Risk Alerts

TrueProject's predictive risk alerts help management identify early warning signs before they escalate into critical issues.

Adaptive Governance

Through adaptive risk control and the ability to take action on insights before trouble occurs, TrueProject elevates your governance and oversight to a risk-avoidance capability.





THE POWER OF AUTOMATION AND INTELLIGENCE

PREDICTIVE INTELLIGENCE THAT SETS US APART

TrueProject brings to NetSuite SuiteProjects Pro unmatched value and foresight far beyond the reach of traditional professional automation services, enabling you to anticipate challenges, streamline processes, and ensure project success with unprecedented precision and efficiency.

DESCRIPTIVE ANALYTICS What happened?

> **DIAGNOSTIC ANALYTICS** Why did it happen?

Task and PM Systems

While traditional task and project management systems often leave businesses reacting to problems after they occur-providing only hindsight-TrueProject and NetSuite SuiteProjects Pro go beyond by delivering both insight and foresight.

What happened?

DIAGNOSTIC ANALYTICS Why did it happen?

> PREDICTIVE ANALYTICS What is likely to happen?

> > PRESCRIPTIVE ANALYTICS How can we make it happen?

> > > COGNITIVE How can we optimize insight?

> > > > NetSuite SuiteProjects Pro + TrueProject

DESCRIPTIVE ANALYTICS

THE PROVEN BENEFITS

25%

16%

30%

Increase in project

value realization

Decrease in project

operational costs

Average

project ROI

Productivity improvement

> **MEASURABLE IMPACT**

THE INDUSTRY SPEAKS **INSIGHTS FROM INDUSTRY ANALYSTS**



"Success in project execution demands intelligence and efficiency. The synergy of TrueProject and NetSuite SuiteProjects Pro combines Al-driven insights with automation, empowering organizations to predict risks, optimize resources, and drive projects to success with less effort and greater ROI."

Partner and Head of Software Research - ISG

"Today's task and project management systems do a great job of telling you what has already occurred. Organizations that want to improve project success may want to consider solutions that predict issues that haven't occurred yet. This is that type of solution.

> - Ray Wang, Founder, Chairman and Principal Analyst -Constellation Research



GET IN TOUCH: LEARN MORE

READY TO TRANSFORM YOUR PROJECTS? LET'S TALK SUCCESS

Contact us today to schedule a demo, explore our whitepaper, or discuss how we can tailor our solution to meet your specific needs.

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or reach out to your NetSuite Account Manager!



